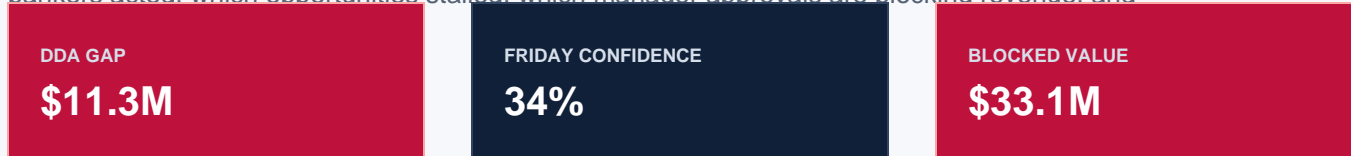


# Riverstone Community Bank Friday Execution Recap

You are \$11.3M short of the DDA plan. DepositLeads assigned the fix. By Friday, I can show which bankers acted, which opportunities stalled, which manager approvals are blocking revenue, and



## CEO / CBO RECAP

- Off pace: 34% modeled confidence that weekly execution gets the bank back on pace.
- 2 assigned actions are already modeled complete; 5 are at risk or blocked.
- \$33.1M is tied to daily exceptions that need team-lead attention.
- \$3.4M deposits won and \$211K revenue activated are modeled in the Friday recap.
- Next week should start with unresolved P0/P1 exceptions before adding new prospecting volume.

## DAILY EXCEPTIONS

- P0: Untouched hot lead - Jordan Lee - \$11.3M.
- P1: Stalled proposal - Jordan Lee - \$7.1M.
- P1: Overdue treasury install - Jordan Lee - \$3.5M.
- P1: Unfunded won account - Morgan Avery - \$3M.
- P0: Manager approval blocking revenue - CBO / team lead - \$8.3M.

## FRIDAY SCORECARD

- 5 of 8 calls completed.
- 4 meetings booked and 6 proposals sent.
- 1 accounts opened.
- \$3.4M deposits won.
- 7 treasury products activated.

## SOURCE PROOF

- DepositLeads execution assurance model.
- Growth Plan Copilot + Action Center + account-opened attribution demo.
- Observed 2026-06-14; refreshed 2026-06-14; confidence Demo.

# Monday Assignments and Reforecast

The next weekly plan starts with exceptions, manager decisions, and plan-line probability changes.

## MONDAY ASSIGNMENTS

- Morgan Avery owns 5 actions worth \$15.2M; clear 2 exceptions before adding new prospecting.
- Jordan Lee owns 3 actions worth \$12.3M; clear 2 exceptions before adding new prospecting.
- Chris Patel owns 2 actions worth \$6.5M; clear 0 exceptions before adding new prospecting.
- Taylor Brooks owns 1 actions worth \$6.4M; clear 0 exceptions before adding new prospecting.
- Alex Chen owns 2 actions worth \$3M; clear 1 exception before adding new prospecting.
- Priya Nair owns 1 actions worth \$2.5M; clear 0 exceptions before adding new prospecting.

## MANAGER INTERVENTIONS

- Jordan Lee: Team lead confirms call outcome before noon and assigns second touch if unanswered. \$11.3M at stake.
- Jordan Lee: Schedule decision call by 2026-06-15 and document loan/deposit referral path. \$7.1M at stake.
- Jordan Lee: Assign ACH/RDC/positive pay owner and confirm install date in the huddle. \$3.5M at stake.
- Morgan Avery: Banker confirms funding date and pairs deposit move with treasury switch steps. \$3M at stake.
- CBO / team lead: Approve, decline, or revise pricing/fee exception. \$8.3M at stake.

## PLAN REFORECAST

- DDA growth: 53% Slipping; 2 blockers are dragging the forecast.
- Total deposits: 78% Slipping; 2 blockers are dragging the forecast.
- Treasury fee income: 47% Slipping; 3 blockers are dragging the forecast.
- Commercial loan growth: 37% Slipping; 3 blockers are dragging the forecast.
- Mortgage volume: 16% Flat; Execution activity is tracking close to the prior plan; no major forecast movement.
- New relationships: 23% Flat; Execution activity is tracking close to the prior plan; no major forecast movement.

## GUARDRAILS

- Execution Assurance Autopilot is an internal management cadence and attribution model, not a forecast guarantee.
- Completed action counts should be reconciled to CRM activity, call outcomes, account-opened events, treasury activation, and core balance
- Manager intervention language should coach banker workflow; it should not imply credit approval, prescreening, or private competitor knowledge.
- FDIC Quarterly Banking Profile categories are used as board-level context for earnings, deposits, and loan activity; DepositLeads values remain
- Internal customer-derived execution data remains tenant-isolated, source-labeled, and audit logged.